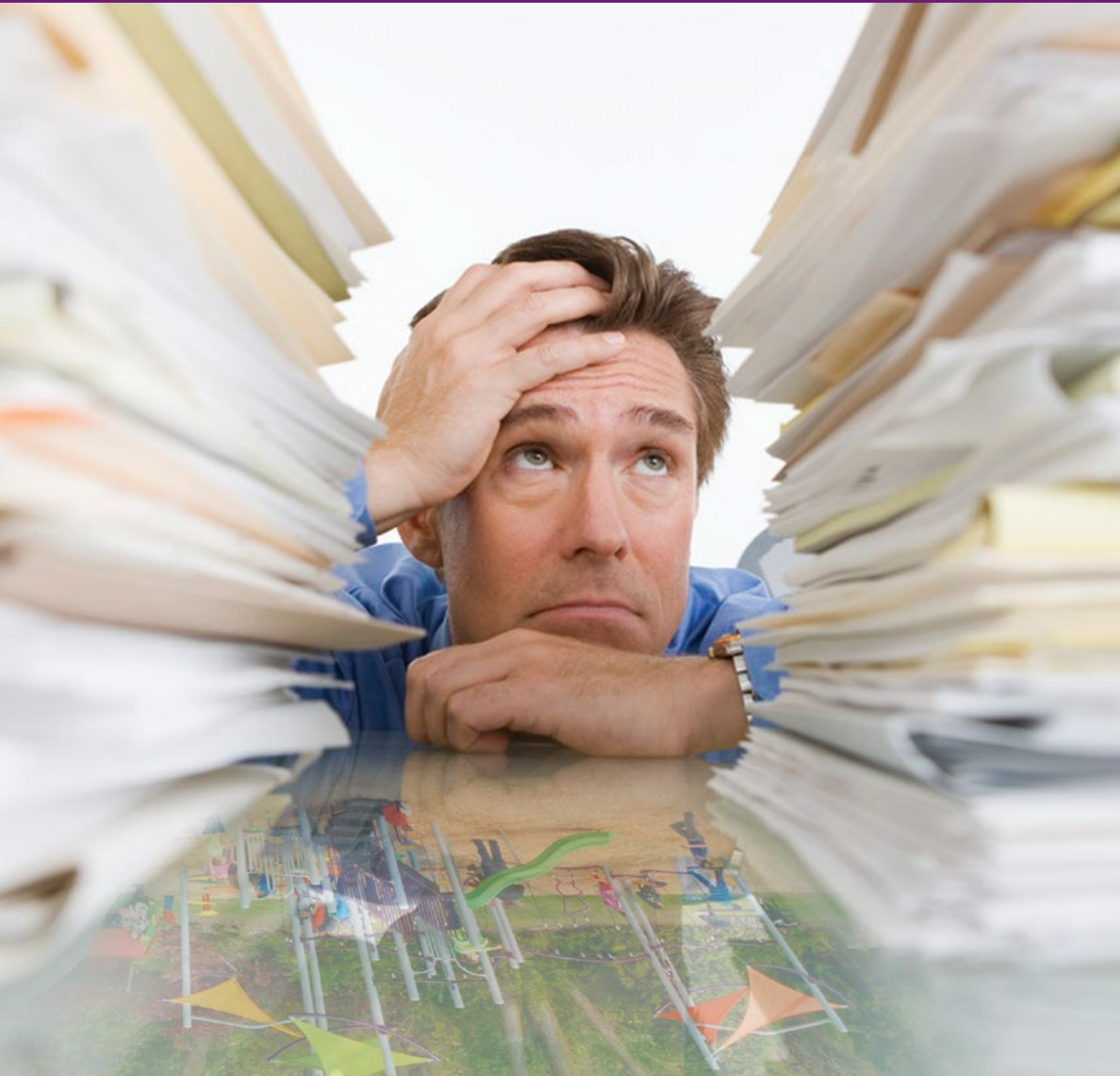


GOODBYE PAPERWORK...



HELLO PURCHASING SOLUTION!

Burke
PLAY THAT MOVES YOU.

HGACBuy
THE SMART PURCHASING SOLUTION

GET THE PLAYGROUND YOU NEED, WITHOUT ALL THE PAPERWORK!

A playground purchase doesn't have to turn into a drawn-out process of writing specifications, issuing RFP's and jumping through bureaucratic hoops.

BCI Burke can help you cut through the red tape, thanks to the company's joint partnership with HGACBuy, an award-winning government-to-government procurement service that's already done the work. BCI Burke is a provider for playground and recreation-related equipment, supplies and services.

That means you can purchase a BCI Burke playground, secure in the knowledge that:

- You've met the necessary legal and competitive bidding requirements.
- Client partners pay no fees to use HGACBuy contractors.
- You're getting a playground backed by Burke's exclusive Generations Warranty® - the longest and strongest in the industry.
- You'll be "buying American," because all BCI Burke products qualify for the "Made in America" label.
- Our ISO 9001:2008 certification confirms we are consistently ensuring high quality and exceptional customer service.
- You'll be doing business with a "green" company that holds the ISO 14001:2004 certification, reflecting a systematic program for achieving aggressive goals for recycling, use of recycled materials, use of renewable energy and environmentally sound manufacturing processes.





"HGACBuy enabled my customer to purchase a unique product without going through the bid process. By using this procurement service, they were able to receive a substantial discount on the product they wanted without having other suppliers submit bids for a similar product".

Burke
PLAY THAT MOVES YOU.

*Julie Scott
Sales Representative
ABCreative*

HOW IT WORKS

All units of local government, states, state agencies and non profits providing governmental services are eligible for HGACBuy membership if their states have statutes in place allowing participation in other states' co-ops.

An interlocal contract can be executed at no cost to you. You can find the ILC on HGACBuy's website under "About Us." Secure signature by an individual with authority to contractually bind your entity. Return the ILC to HGACBuy for approval and to receive your password. Now you can buy without the complications and expense of an RFP.

MEET COMPETITIVE BID REQUIREMENTS WITHOUT COMPROMISING ON QUALITY

For years, purchasing agents have struggled with the challenge of balancing competitive bid requirements with the need to purchase quality products. Too often, agencies have had to settle for inferior quality and service because of the difficulty of writing RFPs that result in "apples-to-apples" comparisons.

That's something you won't have to worry about when using Burke's HGACBuy's contract, because our playgrounds and equipment are built to the highest standards, backed by our Generations Warranty - the longest and strongest in the industry. In addition, they come with Burke's unique Total Cost of Ownership Package™, which is your assurance that when warranty, service and product life are taken into account, no playground can match the value of BCI Burke.

NOW WHAT?

The easiest way to get started is to simply call your BCI Burke Representative at 800-266-1250. We'll help you:

- Join HGACBuy today at hgacbuy.org.
- Obtain a list of BCI Burke playgrounds available through our vendor #0815.
- Design your playground, providing you with 2D and 3D drawings.
- Raise funds through Burke's Funds for Fun® program.

BCI BURKE COMPANY

BCI Burke Company, headquartered in Fond du Lac, Wisconsin, has been manufacturing quality playgrounds since 1920. Today Burke playgrounds are breaking new ground for innovation and quality, with all playgrounds backed by the company's Generations Warranty® - the longest and strongest in the industry. For more information on BCI Burke visit bciburke.com.

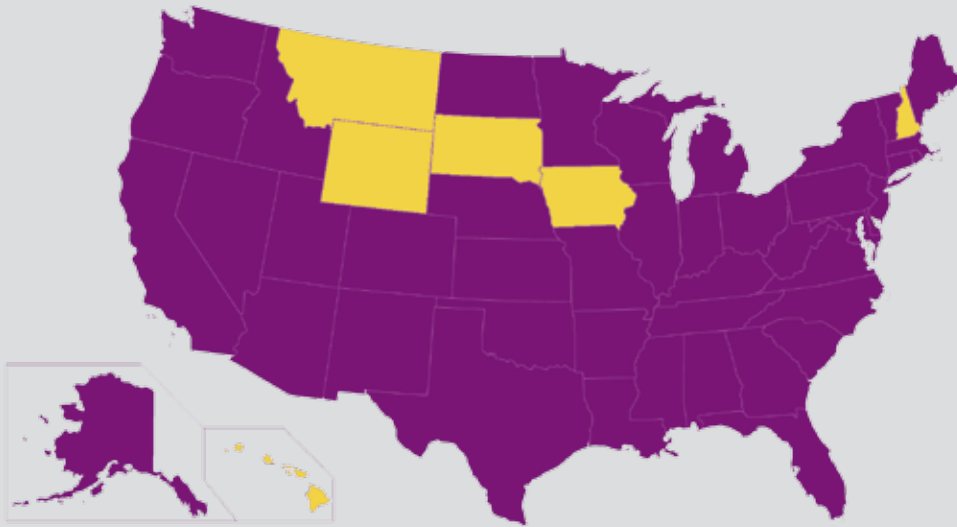
HGACBUY

Founded in 1975 and boasting executives with more than 120 collective years of experience, HGACBuy is an award-winning government-to-government procurement service operating nationwide. HGACBuy is neither an association nor a nonprofit organization. Rather, it is a unit of local government whose sole purpose is to help other local governments purchase more efficiently by taking advantage of superior customer service and competitively bid contracts. Currently, HGACBuy is active in 44 states and provides more than 4,200 members 40 major categories of products and services from 530 highly qualified contractors. For eligible government entities, HGACBuy offers the simplest and best way to buy while satisfying statutory bidding requirements.

HGACBUY HAS MEMBERS IN 44 STATES

Red States: An entity in your state that has previously worked with HGACBuy.

Yellow States: Be the first in your state to work with HGACBuy



Burke
PLAY THAT MOVES YOU.

JOINT PARTNERSHIP

HGACBuy
THE SMART PURCHASING SOLUTION

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